

## **Historic, Archive Document**

Do not assume content reflects current scientific knowledge, policies, or practices.



63,21 - 1929

EXHIBIT

# PRICE LIST

MAY 3 1929

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## "NATIONAL BRAND"

Fruit Trees  
Small Fruit Plants  
Ornamental and Shade  
Trees  
Hedge Plants  
Peonies  
Perennial Phlox  
Flowering Shrubs  
Climbing Vines  
Roses

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We Ship Direct to Customer by  
Parcel Post, Express or Freight  
Shipping Charges Prepaid

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**The National Nurseries**  
Lawrence, Kansas

## **Things You Will Want To Know**

### **WHAT OUR IMPROVED DELIVERY SERVICE MEANS TO PLANTERS**

(1) Individual packing of every order.

(2) Direct shipment to customer by Parcel Post or Express. (Large orders by Freight.)

(3) Fresh packed stock delivered in shortest possible time.

(4) Better results in transplanting.

All of our orders are filled with carefully selected stock, inspected for quality and correctness, and packed in damp material to insure delivery to customer in perfect condition for transplanting.

Each order is shipped by Parcel Post, Express or Freight—C. O. D.—Cash on Delivery—for any balance which may be unpaid upon the order before shipment is made. The manner of shipment should be left to our judgment.

This method of delivery enables us to place the stock in the hands of the customers within the shortest possible time after goods are packed for shipment at the nursery, and from one to two weeks earlier in the season.

A notice will be mailed to customers at time of shipment so they can be prepared to receive and pay the amounts of their orders on arrival of the shipment.

**C. O. D. INFORMATION**

(1) Customer pays small money order fee on C. O. D. shipments, in addition to cost of stock.

(2) No money order fee on orders paid before shipment.

A Money Order fee is required by the Post Office Department or Express Company when a shipment is delivered to a customer. This is to be paid by the purchaser in addition to amount of order. Salesmen are requested to inform customers of this charge at time of purchase. Customers can eliminate this small fee by paying the amounts of their orders at time of purchase, or by mailing remittances to our address any time before shipment is made.

**SCHEDULE OF MONEY ORDER FEES  
ON EXPRESS SHIPMENTS**

Amount of Order	Money Order Fee
\$1.00 to \$5.00_____	30c
5.01 to 10.00_____	33c
10.01 to 20.00_____	35c
20.01 to 30.00_____	37c
30.01 to 40.00_____	40c
40.01 to 50.00_____	43c
50.01 to 60.00_____	45c
60.01 to 75.00_____	50c
75.01 to 100.00_____	55c

**ON PARCEL POST SHIPMENTS**

Up to \$2.50_____	5c
\$2.51 to 5.00_____	7c
5.01 to 10.00_____	10c
10.01 to 20.00_____	12c
20.01 to 40.00_____	15c

**WE PREPAY ALL SHIPPING CHARGES**

**TERMS OF PAYMENT**

1—Cash on delivery.

2—Prepayment plan. (A) Customers who pay in full for their orders at time of purchase may select 10% in additional nursery stock, at list prices, as a premium, which will be included in their orders without charge. An order amounting to \$10.00, if paid for at time of purchase, entitles customer to select 10%, or \$1.00 worth of extra stock free, or \$11.00 worth of stock for the price of \$10.00.

(B) Cash discount 3%. Customers may take a cash discount of 3% if they prefer, where no additional stock is desired as a premium.

Our salesmen are authorized to accept checks payable to The National Nurseries at Lawrence, Kansas. Customers may remit direct if they prefer. Salesmen are supplied with blank checks payable to our order. These checks are endorsed by us and returned to the customer through his local bank, thus it will become a legal receipt for the customer, eliminating any chance of a mistake.

**GUARANTEES.** We guarantee stock to reach customer in proper transplanting condition. Any stock proving otherwise, will, upon proper proof, be promptly replaced free of charge to customer. All claims for errors or damaged stock must be made immediately upon receipt of shipment.

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## SHIPPING SEASONS

**FALL**—October 25th to December 1st. We commence shipping in the fall after the stock has fully matured and is in perfect, dormant condition. Usually most of our fall shipments are sent between October 25th and November 10th.

**SPRING**—March 25th to April 15th. Weather conditions in this locality govern. We ship as soon as danger of freezing is over.

Owing to the nature of our goods, the shipment of which is governed almost entirely by weather conditions at this point, no definite shipping dates can be given. We are just as eager to get stock to the customer as early as possible as he is to receive and plant it.

**LIST OF STOCK FOR PARCEL POST SHIPMENT** — Gooseberries, Strawberries, Blackberries, Dewberries, Raspberries, Grape Vines, Rhubarb, Asparagus, Currants, Climbing Vines, Ornamental Shrubs, Peonies, Phlox, Roses, Forest Tree Seedlings and Hedge Plants.

**FOR EXPRESS SHIPMENT** — Fruit, Shade and Ornamental trees of all sizes, also large orders for plants.

**FOR FREIGHT SHIPMENT** — Extra large trees and orders for a large amount of stock which will carry better if boxed and shipped by freight.

## QUANTITY RATES

Six or more trees or plants at "DOZEN" rate.

Twenty-five or more at "HUNDRED" rate.

Two hundred fifty or more at "THOUSAND" rate.

## APPLE

	Each	Per Doz.	Per 100
Small size, 3 to 4 ft.....	\$ .75	\$7.50	\$55.00
Medium size, 4 to 5 ft....	.90	9.00	70.00
Extra select, 5 to 6 ft....	1.00	11.00	85.00

## Early Summer Varieties

Duchess of Oldenburg	Red Astrachan
Early Harvest	Red June

## Mid-Summer and Fall Varieties

Maiden Blush	Wealthy
Rambo	Yellow Transparent

## Late Fall and Winter Varieties

Arkansas Black	Northern Spy
Baldwin	N. W. Greening
Ben Davis	Rawles Genet
Delicious	(Geneton)
Gano	Rome Beauty
Grimes Golden	Stayman's Winesap
Huntsman's Favorite	Tolman Sweet
Jonathan	Winesap
McIntosh Red	Winter Banana
Mammoth Black	Wolfe River
Twig	York Imperial



## CRAB APPLE

Price and sizes same as Apple

Florence

Transcendent

Hyslop

Whitney

## STANDARD PEAR—In Two Grades

	Each	Per Doz.	Per 100
Medium size, 4 to 5 ft.	\$1.25	\$12.50	\$100.00
Extra select, 5 to 6 ft.	1.50	15.00	120.00

## Summer

Bartlett

Clapp's Favorite

## Autumn

Anjou

Garber

Duchess

Kieffer

Flemish Beauty

Seckel

## DWARF PEAR—In One Grade

First grade trees, 3 to 4 feet.

Each	\$ 1.25
Per Doz.	12.50
Per 100	100.00

The following are the only varieties that  
succeed as Dwarfs:

Anjou

Duchess

Bartlett

Seckel

We recommend the Duchess as the most  
profitable of the Dwarf varieties.

## CHERRIES

	Each	Per Doz.	Per 100
Small size, 3 to 4 ft. ....	\$1.00	\$11.00	\$85.00
Medium size, 4 to 5 ft. ....	1.25	12.50	100.00
Extra select, 5 to 6 ft. ....	1.50	15.00	120.00

The best varieties for the Middle West

Dyehouse	Montmorency
Early Richmond	Wragg
English Morello	

## COMPASS CHERRY-PLUM

Price and sizes same as Cherry.

## PEACH—General Assortment

	Each	Per Doz.	Per 100
Small size, 3 to 4 ft. ....	\$ .75	\$7.50	\$55.00
Medium size, 4 to 5 ft. ....	.90	9.00	70.00
Extra select, 5 to 6 ft. ....	1.00	11.00	85.00

## f—for Freestone

Alexander, semi-cling	Fitzgerald f
Arp Beauty, semi-cling	Foster f
Belle of Georgia f	Greensboro, semi-cling
Carman f	Globe f
Champion f	Health Cling
Chinese Cling	J. H. Hale f
Crawford's Early f	Indian or Blood Cling
Crawford's Late f	Mayflower, semi-cling
Crosby f	Rochester f
Early Wheeler Cling	Salway f
Elberta f	Stump f
Elberta Cling	Triumph, semi-cling
Elberta Early f	Wonderful f

## PLUM

	Each	Per Doz.	Per 100
Small size, 3 to 4 ft. ....	\$1.00	\$11.00	\$85.00
Medium size, 4 to 5 ft. ...	1.25	12.50	100.00
Extra select, 5 to 6 ft. ...	1.50	15.00	120.00

## Hansen's Hybrid Varieties, New

Hanska	Sapa
Opata	Waneta

## Japan Varieties

Abundance	Wickson
Burbank	

## American Varieties

DeSoto	Wild Goose
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## European Varieties

Bradshaw	Lombard
Damson, Blue	Shipper's Pride
German Prune	Yellow Egg
Green Gage (Reine Claude)	

## APRICOT—In One Grade

First grade trees, 4 to 5 feet.

Each	\$ 1.50
Per Doz.	15.00
Per 100	120.00

## Leading Varieties

Moorpark	Royal	Superb—the best of all
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**QUINCE—In One Grade**

First grade trees, 4 to 5 feet.

Each .....	\$ 1.50
Per Doz. ....	15.00
Per 100 .....	120.00

**The Best Varieties**

Champion

Orange

**GRAPE VINES**

Strong One-Year No. 1 Plants, well rooted.

	Each	Per Doz.	Per 100
Agawam, Red .....	\$ .50	\$5.00	\$37.50
Brighton, Red .....	.50	5.00	37.50
Campbell's Early, black .....	.50	5.00	37.50
Catawba .....	.50	5.00	37.50
CONCORD, Black .....	.25	2.50	17.50
“ Per 1000 .....	\$150.00		
Delaware, Red .....	.50	5.00	37.50
Moore's Early, Black .....	.50	5.00	37.50
Niagara, White .....	.50	5.00	37.50
Salem, Red .....	.50	5.00	37.50
Worden, Black .....	.50	5.00	37.50

**CURRENTS—2 YEAR**

	Each	Per Doz.	Per 100
Cherry, Red .....	\$ .50	\$5.00	\$37.50
Fay's Prolific, Red .....	.50	5.00	37.50
Perfection, Red .....	.75	8.00	50.00
White Grape, White .....	.50	5.00	37.50
Wilder, Red .....	.50	5.00	37.50

**GOOSEBERRIES—2 YEAR**

Each .....	\$ .50
Per Doz. ....	5.00
Per 100 .....	37.50
Downing .....	Oregon Champion
Houghton .....	Pearl

**RASPBERRIES**

No order accepted or less than 12 plants of a variety.

**Leading Varieties**

	Per Doz.	Per 100	Per 1000
Black Pearl .....	\$2.00	\$12.00	\$75.00
Cardinal, Purple .....	2.00	12.00	75.00
Cuthbert, Red .....	2.00	12.00	75.00
Columbian, Purple .....	2.00	12.00	75.00
Cumberland, Black .....	2.00	12.00	75.00
Kansas, Black .....	2.00	12.00	75.00
LATHAM—New — The best red variety .....	3.50	20.00	150.00
St. Regis, Red .....	2.00	12.00	75.00

**BLACKBERRIES**

Strong, well rooted plants, tied in bundles of 12, 25, 50 and 100; orders must call for these quantities or even multiples of them. The following are the best varieties:

	Per Doz.	Per 100	Per 1000
Blowers .....	\$2.50	15.00	.....
Early Harvest .....	2.00	12.00	\$75.00
Eldorado .....	2.00	12.00	75.00
Erie .....	2.00	12.00	75.00
Mersereau .....	2.00	12.00	75.00
Snyder .....	2.00	12.00	75.00
Lucretia Dewberry .....	2.00	12.00	75.00



## ORNAMENTAL TREES

### All First-Class in Size and Quality

Note 1.—The size mentioned after each variety is that considered proper for first-class trees suitable for transplanting. The size varies according to the habit of growth of the varieties mentioned, as, of course, some trees when fully grown are smaller than others, but equally as good.

Note 2.—We divide the ornamental trees into two classes: Those suitable for street planting (Class A); those suitable for lawns (Class B). Those that can be used for either are marked (A and B).

	Each	Doz.
Ash, Am. White 6-8 ft. (A)	\$1.50	\$16.00
Black Locust 6-8 ft. (A)	1.50	16.00
Box Elder 6-8 ft. (A)	1.50	16.00
Catalpa Bungei or		
Umbrella Tree 5-6 ft. (B)	3.50	36.00
Catalpa Speciosa 6-8 ft. (A-B)	1.50	16.00
Elm, Am. White 6-8 ft. (A)	1.50	16.00
Elm, Am. White 8-10 ft. (A)	2.50	28.00
Hackberry 6-8 ft. (A)	2.50	28.00
Honey Locust 6-8 ft. (A)	2.00	22.00
Linden, Am. 6-8 ft. (A-B)	3.00	33.00
Linden, European 6-8 ft. (A-B)	3.00	33.00
Maple. Ash Leaf (See Box Elder).		

	Each	Doz.
Maple, Norway 6-8 ft. (A)	\$4.00	\$40.00
Maple, Sugar or		
Hard 6-8 ft. (A)	4.00	40.00
Maple, Silver Leaf		
or Soft 6-8 ft. (A)	1.50	16.00
Maple, Silver Leaf		
or Soft 8-10 ft. (A)	2.50	28.00

## ORNAMENTAL TREES—Continued

	Each	Doz.
Maple, Weir's Cut- Leaf ..... 6-8 ft. (B).....	3.00	33.00
Mountain Ash, European ..... 6-8 ft. (B).....	\$3.00	\$33.00
Mulberry, Down- ing ..... 5-6 ft. (B).....	\$2.00	\$22.00
Mulberry, Russian. 5-6 ft. (B).....	1.00	10.00
Mulberry, New American ..... 5-6 ft. (B).....	2.00	22.00
Oriental Plane or European Syca- more ..... 6-8 ft. (A).....	3.00	33.00
Poplar, Bolleana 6-8 ft. (B).....	3.00	33.00
Poplar, Carolina 6-8 ft. (A).....	1.00	10.00
Poplar, Carolina 8-10 ft. (A).....	1.50	16.00
Poplar, Lombardy 6-8 ft. (A).....	1.50	16.00
Red Bud ..... 4-5 ft. (B).....	2.50	28.00
Rose Acacia ..... 3-4 ft. (B).....	3.00	33.00
Sycamore, Am. Plane ..... 6-8 ft. (A).....	3.00	33.00
Tulip Tree ..... 6-8 ft. (B).....	3.00	33.00

We recommend the 6-8 ft. shade trees for best results. If customers order this size they should have very little loss, if any, in transplanting.

## WEeping TREES

	Each
Mulberry, Teas Weeping 5-6 ft. (B).....	\$7.50
Willow, Babylonica, 6-8 ft. ....	\$2.00
Willow, Wisconsin, 6-8 ft. ....	2.00



## ORNAMENTAL HEDGING

	Per 25	Per 100
Barberry, Thunberg's, 12-18 in.	\$10.00	\$35.00
California Privet, 12-18 in. ....	3.00	10.00
California Privet, 18-24 in. ....	4.00	15.00
Amoor River Privet, 12-18 in. ....	5.00	18.00
Amoor River Privet, 18-24 in. ....	7.00	25.00

Privet is sold only in multiples of 25 each.  
No order accepted for less than 25 plants.

We recommend the AMOOR RIVER PRIVET because of its extreme hardiness.

Privet should be planted one foot apart in the row, requiring 100 plants for every 100 feet of hedge row.

THUNBERG'S BARBERRY makes the best hedge where no trimming is desired. The foliage turns to a riot of brilliant colors at frost time, and its graceful drooping branches are then covered with small red berries. Hardy everywhere.

Plant Barberry 18 to 24 inches apart in hedge row.

## FOREST TREE SEEDLINGS—ONE YEAR

Seedlings are tied 100 plants to the bunch. No orders will be accepted for less than 100 plants of a variety.

Price—12-18 inch, \$4.00 per 100; \$30.00 per 1,000.

Black Locust  
Catalpa, Speciosa  
Elm, Am.  
Honey Locust

Maple, Silver  
Mulberry, Russian  
Osage Orange Hedge

## PEONIES

All roots offered are standard nursery divisions with three eyes or more, number one in every way.

### A LIST OF GOOD NAMED VARIETIES

#### Early White

*Festiva Maxima*. Very large. Pure white flowers with some blood-red stains in center. \$1.00 each. \$10.00 per Doz.

#### Mid-Season White

*Queen Victoria (Whitleyii)*. Blush, becoming white. \$1.00 each. \$10.00 per Doz.

#### Late White

*Marie Lemoine*. Large, compact, fragrant. Ivory white. \$1.00 each. \$10.00 per Doz.

#### Early Pink

*Edulis Superba*. Large, beautiful rose-pink, well formed. \$1.00 each. \$10.00 per Doz.

#### Mid-Season Pink

*Floral Treasure*. Large, full, globular rose type. Delicate pink with lavender tinge. Fragrant. \$1.00 each. \$10.00 per Doz.

#### Late Pink

*Grandiflora*. Light rose of very large size. A splendid variety. \$1.00 each. \$10.00 per Doz.

*Perfection*. Pale shell-pink, very fine. \$1.00 each. \$10.00 per Doz.

#### Early Red

*Officinalis Rubra*. A large, round bloom of vivid crimson. Earliest of all good peonies. \$1.50 each. \$16.00 per Doz.

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**PEONIES—Continued****Mid-Season Red**

Francois Ortegat. Large deep crimson. \$1.25 each. \$12.50 per Doz.

Felix Crousse. Large, compact. Deep rose red. Fragrant. Free bloomer. \$1.50 each. \$16.00 per Doz.

Karl Rosenfield. Very large, globular, compact, semi-rose type. Dark crimson. Very strong, tall, compact grower and free bloomer. Slightly fragrant, very agreeable. Splendid keeper as a cut flower. New. \$2.50 each.

**Late Red**

Delachei. Large and full, deep, rich, dark crimson. Fragrant. \$1.50 each. \$16.00 per Doz.

Rubra Superba. A beautiful rich, brilliant, dark crimson. Fragrant. The best late dark red variety. \$1.50 each. \$16.00 per Doz.

**HARDY PERENNIAL PHLOX****Strong Field-Grown Roots**

Price—50c each; \$5.00 per Dozen

A choice list of varieties—

BRIDESMAID, white with large crimson center.

FRAULEIN G. VON LASSBURG, pure white, immense panicles.

ISABEY, salmon-pink.

LOTHAIR, bright crimson.

RYNSTROM, a lively shade of rose-pink, very large.

R. P. STRUTHERS, carmine, red eye.

COLLECTION—One plant of each of the above varieties, 6 plants in all, for \$2.50

## ORNAMENTAL SHRUBS

Our Shrubs Are Clean and Thrifty, Strictly  
First Class

	Each	Per Doz.
Almond, double flowering pink	\$1.50	\$15.00
Almond, double flowering white	1.50	15.00
Althea, Separate colors — pink, red, purple or white	1.00	10.00
Anchusa, Italica, blue	.50	5.00
Barberry, Thunbergii	.75	7.50
Barberry (Berberis Thunbergii Atropurpurea) — New Red Leaved Japanese Barberry — 12-18 inch	1.50	16.00
Butterfly Bush	1.00	10.00
Calycanthus, 18-24 in.	1.00	10.00
Caragana, Arborescens, 2-3 ft.	1.00	10.00
Crab, Bechtel's Double Flower- ing, 2-3 ft.	2.00	20.00
Desmodium, pink	1.25	12.50
Deutzia, Gracilis, 12 in.	1.00	10.00
Deutzia, Lemoine, 18-24 in.	1.00	10.00
Deutzia, Pride of Rochester, 18-24 in.	1.00	10.00
Dogwood, red branched, 18-24 in.	1.00	10.00
Elder, Cut Leaf or Fern Leaf, 18-24 inch	1.00	10.00
Elder, Golden Leaf, 18-24 in.	1.00	10.00
Forsythia, Golden Bell, 18-24 in.	1.00	10.00
Golden Glow, roots	.50	5.00
Honeysuckle, Pink Tartarian	1.00	10.00
Honeysuckle, Red Tartarian	1.00	10.00
Honeysuckle, White Tartarian	1.00	10.00
Highbush Cranberry, 18-24 in.	1.25	12.50

## Ornamental Shrubs—Continued

	Each	Per Doz.
Hydrangea, Arborescens Sterilis (Hills of Snow), 18-24 in. ....	\$1.25	12.50
Hydrangea, P. G., 18-24 in. ....	1.25	12.50
Kerria, Japonica .....	1.25	12.50
Lilac, common purple, 18-24 in. ....	1.00	10.00
Lilac, common white, 18-24 in. ....	1.00	10.00
Lilac, Persian Purple .....	1.50	15.00
Lilac, Frau Dammann, white, 18-24 inch .....	2.00	20.00
Lilac, Ludwig Spaeth, purple, 18-24 inch .....	2.00	20.00
Lilac, Pres. Grevy, blue, 18-24 inch .....	2.00	20.00
Quince, Japan .....	1.00	10.00
Regel's Privet, 12-18 in. ....	.75	7.50
Russian Olive, 2-3 ft. ....	1.00	10.00
Snowball, 18-24 in. ....	1.00	10.00
Snowball, Japan, 18-24 in. ....	1.50	15.00
Snowberry, 18-24 in. ....	1.00	10.00
Spirea, Anthony Waterer, dwarf ..	1.25	12.50
Spirea, Billiardi, 18-24 in. ....	1.00	10.00
Spirea, Callosa Alba, 18-24 in. ....	1.25	12.50
Spirea Thunbergi, 18-24 in. ....	1.00	10.00
Spirea, Van Houtte, 2-3 ft. ....	1.00	10.00
Syringa (Mock Orange) .....	1.00	10.00
Tamarix, 18-24 in. ....	1.00	10.00
Weigela, Candida, white, 18-24 inch .....	1.00	10.00
Weigela, Eva Rathke, red, 18-24 inch .....	1.00	10.00
Weigela, Rosea, pink, 18-24 in. ....	1.00	10.00
Weigela, Variegated leaf, 18-24 inch .....	1.00	10.00

## CLIMBING VINES

	Each	Per Doz.
Ampelopsis Quinquefolia (Am. Ivy or Virginia Creeper) .....	\$1.00	\$10.00
Ampelopsis Veitchii or Japan Ivy .....	1.25	12.50
Bignonia or Trumpet Flower .....	1.00	10.00
Clematis, Henryii, White .....	2.00	20.00
Clematis, Jackmanii, Purple .....	2.00	20.00
Clematis, Mad. Ed. Andre, Red .....	2.00	20.00
Clematis, Paniculata, White.....	1.00	10.00
Dutchman's Pipe .....	2.00	20.00
Honeysuckle, Hall's Japan .....	1.00	10.00
Honeysuckle, Monthly Fragrant .....	1.00	10.00
Honeysuckle, Scarlet Trumpet .....	1.00	10.00
Wisteria, Purple .....	1.00	10.00

## ROSES

Large Two-Year-Old Field-Grown Plants.

Everblooming Hybrid Tea Varieties

Price—\$1.00 each; \$11.00 per Doz. (except as noted).

Duchess of Wellington, deep coppery, saffron-yellow. Intensely fragrant. \$1.25 each.

Etoile de France, intensely brilliant crimson, with the center cerise-red. A deliciously sweet-scented rose. The flowers are large, of cupped form, very full and abundantly produced. A strong-growing, free-blooming rose that we recommend highly.

Gen. McArthur, bright scarlet.

Gruss an Teplitz, dark, rich crimson.

J. L. Mock, carmine-red, blooms are very large, perfectly formed, and highly perfumed.

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**Everblooming Hybrid Tea  
Roses—Continued**

Kaiserin Augusta Viktoria, delicate creamy-white, exquisite buds. Very prolific bloomer.

Killarney, pink.

Lady Hillingdon, orange-yellow. \$1.25 each.

LaFrance, pink.

Los Angeles, pink, tones with coral and shaded with translucent gold at base of petals. \$1.50 each.

Madam Caroline Testout, immense, large clear pink flowers, full and double. Beautiful buds.

Mrs. Aaron Ward, fine Indian-yellow. Very prolific bloomer. \$1.25 each.

Ophelia, salmon-flesh color, shaded with rose. The blooms come on strong stems, and the perfectly formed flowers are very lasting when cut.

Pink Maman Cochet.

Radiance, pink. Fine double blooms of clear, bright pink, produced abundantly from May until frost.

Red Radiance, similar in all respects to the Pink Radiance, differing only in color, this being a fine, rich red which does not fade nor dull with age.

Sunburst, color a rich yellow, with orange-yellow center. A magnificent, free-blooming variety, especially handsome in bud form. \$1.25 each.

White Maman Cochet.

## HARDY HYBRID ROSES

Price—\$1.00 each; \$11.00 per Doz. (except as noted).

American Beauty, deep pink, shaded with carmine.

Anne de Diesbach, pink.

Baby Rambler, red. Dwarf.

Baby Rambler, white. Dwarf.

Baby Rambler, Yellow, Dwarf.

Baby Dorothy Perkins, pink. Dwarf.

Clio, a beautiful pink.

Earl of Dufferin, velvety crimson.

Fisher Holmes, fine red.

Frau Karl Druschki (Snow Queen), the most beautiful white rose grown.

Gen. Jacqueminot, brilliant crimson.

M. P. Wilder, cherry-carmine, extra fine.

Mrs. John Laing, pink.

Paul Neyron, pink.

Persian Yellow. \$1.25 each.

Prince Camille De Rohan, dark velvety crimson.

Rosa Rugosa, F. J. Grootendorst (New), red. \$1.25 each.

Soliel D'Or (Golden Sun), yellow. \$1.25 each.

Ulrich Brunner, rich crimson.



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## HARDY CLIMBING ROSES

Price—\$1.00 each; \$11.00 per Doz. (except as noted).

Climbing American Beauty, deep pink to crimson.

Crimson Rambler, bright crimson.

Dorothy Perkins, beautiful shell-pink.

Dr. W. Van Fleet (new), color delicate flesh-pink. Flowers full and double; buds pointed. Fragrant. Fine for cutting. \$1.25 each.

Excelsa (Red Dorothy Perkins), new. Holds foliage better than Crimson Rambler. Unquestionably the best double red rambler.

Paul's Scarlet (new), color gleaming scarlet. Does not fade. Blooms are medium in size, semi-double, and perfect in bud form. Blooms in clusters of from three to fifteen or more. \$1.25 each.

Tausendschon (Thousand Beauties), colors of every shade from white to a deep pink.

White Rambler.

Yellow Rambler.

The order in which the different classes of stock are arranged in this price list corresponds with the arrangement of the stock listed in our book, "Hardy Trees, Plants, Shrubs and Roses." Salesmen will find this arrangement very convenient when looking up prices upon any item.

## **IMPORTANT NOTICE**

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Because of the present cost of doing business there is usually no profit in orders for Parcel Post shipment amounting to less than \$5.00, or in orders for Express shipment amounting to less than \$10.00. (Refer to classification on page 5.)

Few places are so well planned or planted but what there is room for improvement. Salesmen can avoid the small, trifling orders by suggesting additional items in places where they can be planted to advantage.

Confine all sales to varieties in this list, which permits of a generous selection of best kinds suitable for all territory.

We have no varieties to offer except the kinds mentioned in this Price List.

If you don't find it in this price book, don't sell it.